

# Corporate Profile

*Our business operations are integrated throughout the value chain from sourcing of raw materials, refining, processing, packing, branding to marketing and distribution to end customers under our own brands.*

**A GLOBAL FOOD AND AGRIBUSINESS**  
focused on edible oils and fats



## UPSTREAM

- Plantation\*
- Milling



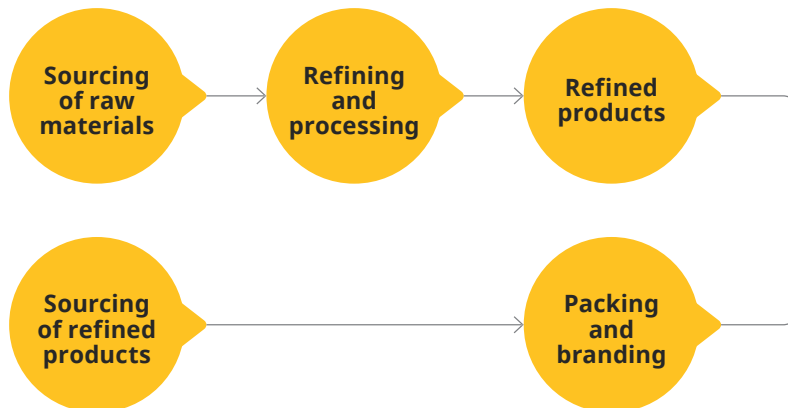
## MIDSTREAM

- Refining vegetable oil
- Specialty oils
- Bioenergy



## DOWNSTREAM

- Consumer packs
- Branding
- Private Label
- Sales / marketing
- Distribution



### Bulk

Bulk segment produces and sells vegetable-based edible oil and fat products in bulk form primarily to distributors and factories involved in the production of confectionery, bakery products and other food items. Additionally, the Group also produces bioenergy products as part of its bulk products offerings.

### Consumer Pack

Consumer pack segment produces vegetable-based edible oil and fat products, in consumer pack form and sell under own brands and under the brands of third parties, primarily to importers and distributors at destination markets. Dairy related products, soap, and rice are also part of the Group's Consumer Pack portfolio, which serves as additional stream of income and help to better serve existing customers, as they normally deal in a basket of commodities.

\* Plantation in Indonesia is insignificant to the Group

**>70**  
years of  
operations

Sales  
volume of  
**4.8**  
million MT

Total refining  
capacity in  
excess of  
**4.5**  
million MT  
annually

Products are sold  
to customers in  
**>100**  
countries

## SALES, MARKETING & DISTRIBUTION



## CUSTOMERS



## Our Flagship Brands - **OKI & MOI**

### Consumer Products Range

Our range of consumer products include cooking oils, margarine, rice, cashew, sweetened condensed creamer, evaporated milk, cheese, soap, detergent, cocoa and premix powder. We are continuously working on expanding the products range.

